

BROKER *Connection*

News to help you grow your business

July 14, 2016

Additional Quoting Requirement Affects UnitedHealthcare Markets



On or after Sept. 1, 2016, we will be requiring additional information on the census in order to quote new business with 51-350 eligible employees (non-adjusted community rated) nationally.* Previously this requirement affected eight states; however the requirement has been adjusted to now impact all UnitedHealthcare markets.

*CA, CO, and VT define small business (adjusted community rated) as 1-100.



Sales Support

- **Broker Trainings:** Attend an instructor-led webcast and learn how to get the most out of United eServices®, Employer eServices® and Customer Reporting. [Learn more](#)

Tri-State Update

- **Tri-State Prospect Program Scheduled:** The 2016 direct marketing campaign targeting business decision-makers in Oxford markets with 4-100 employees launches mid-July. [Learn more](#)

Plans and Services

- **Plan Coverage Update:** Beginning Aug. 1, 2016, certain bowel preparation medications will be covered at no cost share when prescribed as necessary preparation for a planned preventive colonoscopy. [Learn more](#)
- **UnitedHealthcare Global/Economist Employer Survey Results Released:** View recent survey results showing why companies are sending employees overseas, how they are doing so and the support they offer those employees. [Learn more](#)
- **Vision Plan Update:** To address concerns about blue light emitted from technology such as smart phones, laptops, tablets, and the effects these may have on users' health including their vision, UnitedHealthcare vision has added blue light-blocking technology to the anti-reflective lens options category. [Learn more](#)



Receive News Alerts

Don't miss important health plan updates. Simply text **BROKERNEWS to 52789** via your mobile phone and begin receiving our monthly alerts.



Ideas/Suggestions?

Do you have an idea or suggestions for future editions of Broker Connection? Send us an email and let us know!

Pharmacy

- **Latest Prescription Drug List Updates:** Review the latest ***PDL Tracker*** for a recap of changes outside our Jan. 1 and July 1 pharmacy benefit updates.